



**QPINCH**

# Heat Transformer Carbon Neutral Industrial Energy from Waste Heat





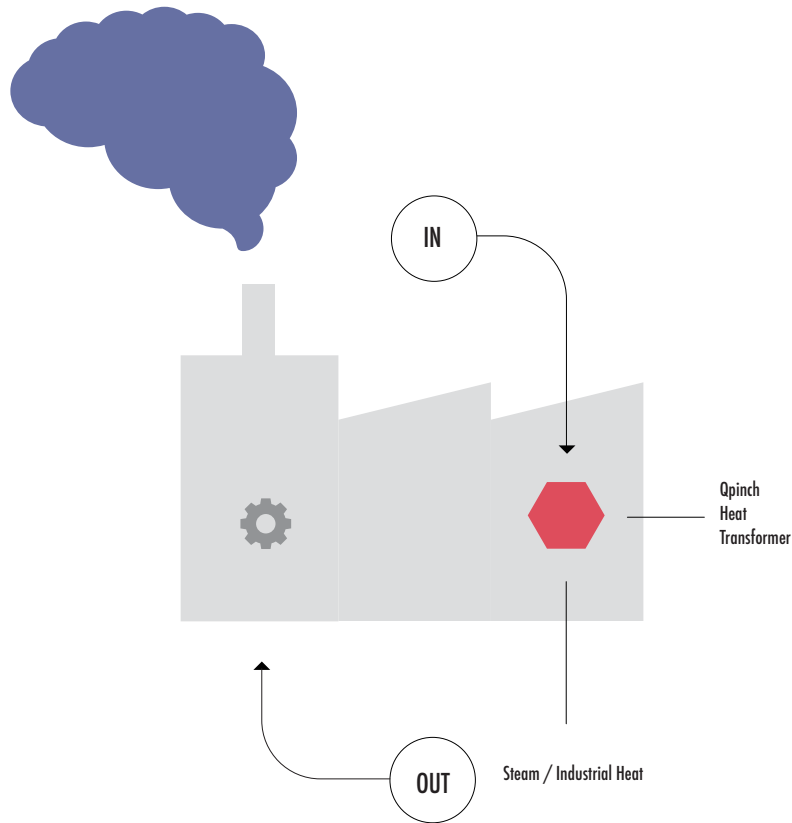
# The untapped potential: How to deal with waste heat

Contrary to general public belief, the bulk of our energy is consumed while generating heat, not electricity. This is particularly true for process industries, where heat is pervasive in the processes that produce the feedstock for the industrial sector as well as finished products for the consumer market. The International Energy Agency pointed out in its Energy Efficiency Market Report 2016 that “energy efficiency is the energy resource that all countries have in abundance.”

The Oil & Chemical industries, which are by far the largest industrial consumers of primary energy used for process heat, account for the biggest reservoir of waste heat.

Faced with substantial higher gas prices compounded by regulatory limitations and probable increases in carbon taxation in the foreseeable future, industrial companies have much to gain from energy efficiency and its financial upside. This is especially true for commodity businesses where energy accounts for a sizeable part of the overall production cost.

**What if we could access this untapped potential?**



## Converting waste heat into process heat

**50-100 °C**

**High temperature lift**

When recovering the energy in waste heat, the primary challenge lies in sufficiently raising its temperature. This often involves a significant energy increase to bring it back into the required high temperature zones where it is of value.

**1-50 MW**

**Scalable technology**

The sheer amount of waste heat available – and obviously the need for massive levels of process heat – is such that solutions need to be on the megawatt-scale to have a noticeable impact on the financials of a plant. This requires solutions from one to multiple megawatt per unit.

**Low OPEX**

**1 unit of electricity =30 units of heat**

Operational cost should be kept minimal. Existing solutions that consume a lot of electrical energy come with an important fixed fee/reservation cost to connect to the grid, high costs associated with their consumption, as well as maintenance costs.

**8300**

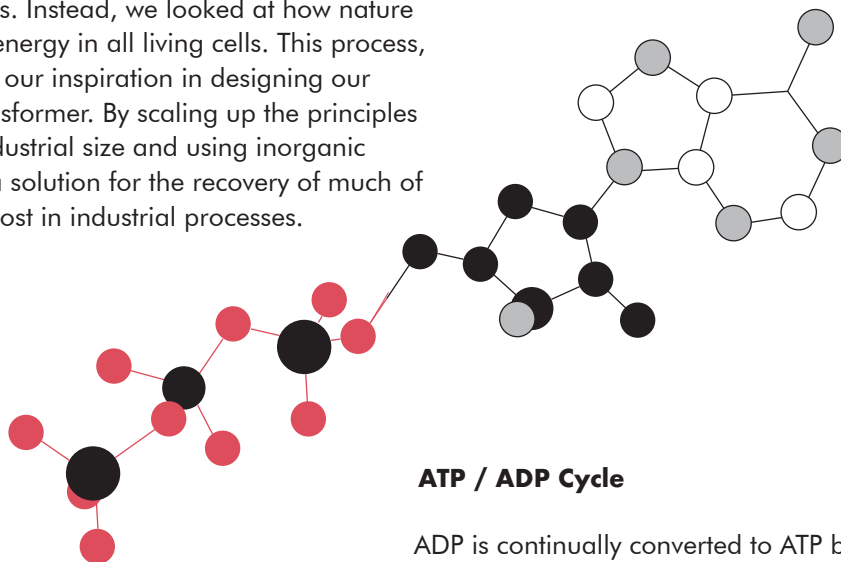
**Operational hours**

The installation is assembled to meet the petrochemical industrial operational requirements.



# Scaling up the principles from microscopic to industrial size

Qpinch does not rely on legacy technological concepts and their inherent limitations. Instead, we looked at how nature captures and releases energy in all living cells. This process, the ATP-ADP cycle, was our inspiration in designing our breakthrough heat transformer. By scaling up the principles from microscopic to industrial size and using inorganic chemistry, we provide a solution for the recovery of much of the energy that is now lost in industrial processes.

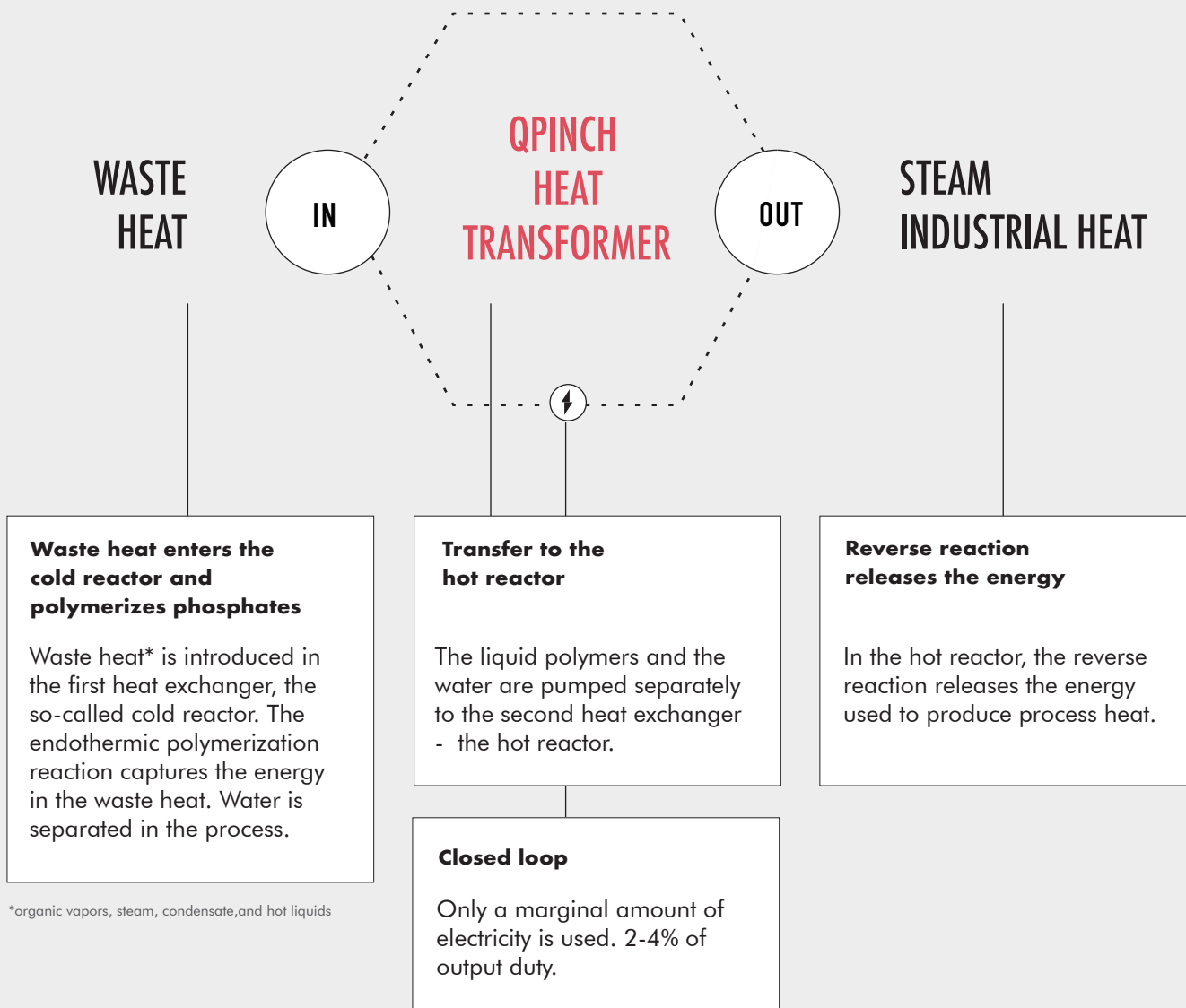


## ATP / ADP Cycle

ADP is continually converted to ATP by the addition of phosphate during the process of cellular respiration. As the cell requires more energy, it uses energy from the breakdown of food molecules to attach a free phosphate group to an ADP molecule in order to make ATP.

Qpinch is a subsidiary of Caloritum, who developed the technology in cooperation with Ghent University (Prof. C. Stevens, Department of Green Chemistry and Technology, Faculty of Bioscience Engineering). Caloritum is a spin-off of Ghent University.

# How it works



# Roadmap to success

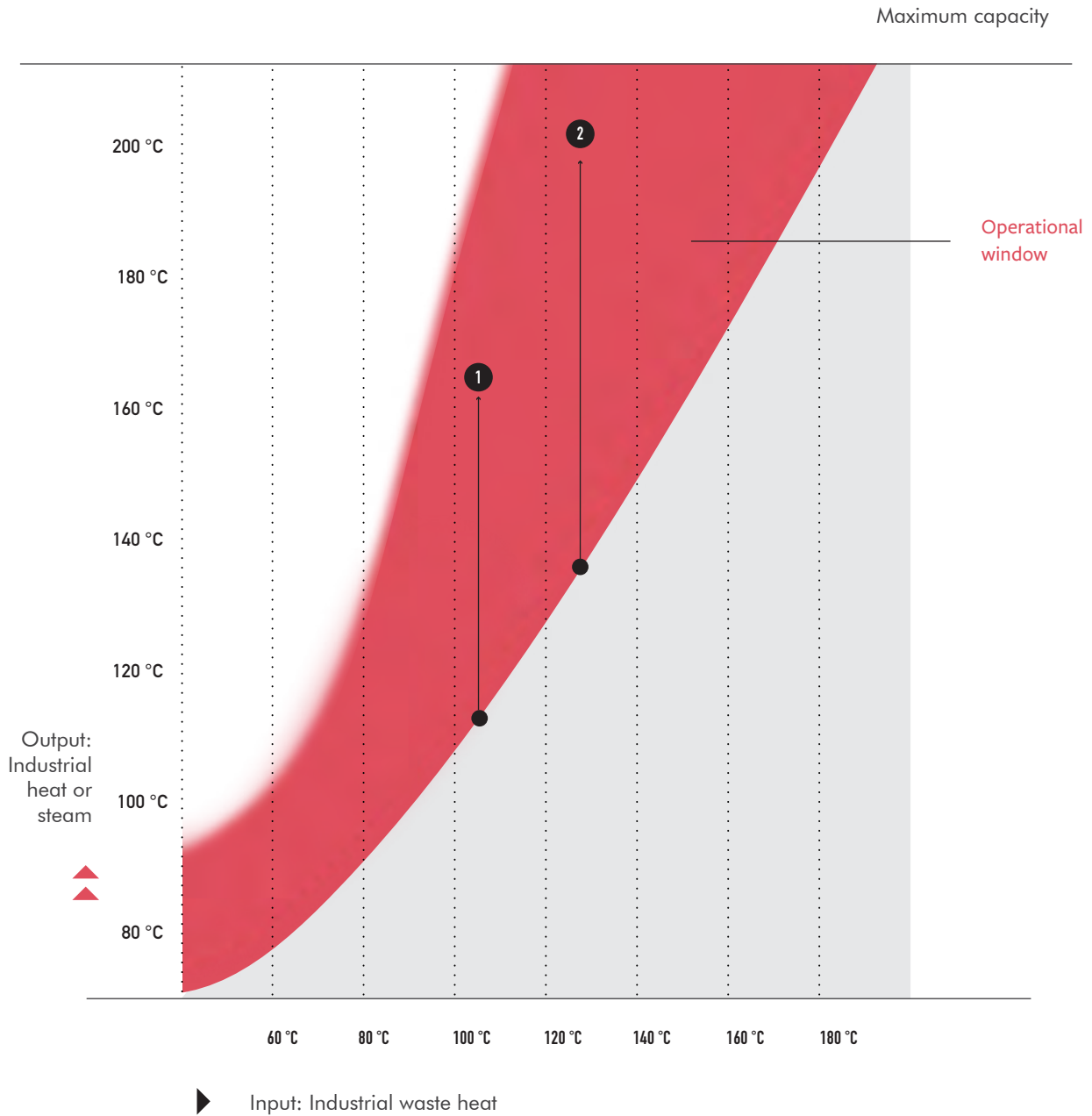
Between 2 and 140 MW of waste heat.

	Waste Heat input		Process Heat (steam) produced with Qpinch		Yearly savings in CO <sub>2</sub>	
Chemicals Process steam	116°C	12 MW	165°C	6 MW	13,200 ton	1 displayed → next page
Chemicals Water (cooling)	97°C	12 MW	155°C	6 MW	13,200 ton	
Chemicals Water (cooling)	142°C	14 MW	153°C	7 MW	15,400 ton	
Chemicals Steam and condensate	Various sources	16 MW	175°C	8 MW	17,600 ton	
Refinery Steam and condensate	Various sources	19 MW	182°C	10 MW	22,000 ton	
Chemicals Condensate	90°C	20 MW	133°C	10 MW	22,000 ton	
Chemicals Product vapors	130°C	41 MW	205°C	21 MW	46,200 ton	2 displayed → next page
Chemicals Water (cooling)	123°C	71 MW	164°C	36 MW	79,200 ton	
Refinery Product vapors	115°C	124 MW	180°C	63 MW	138,600 ton	

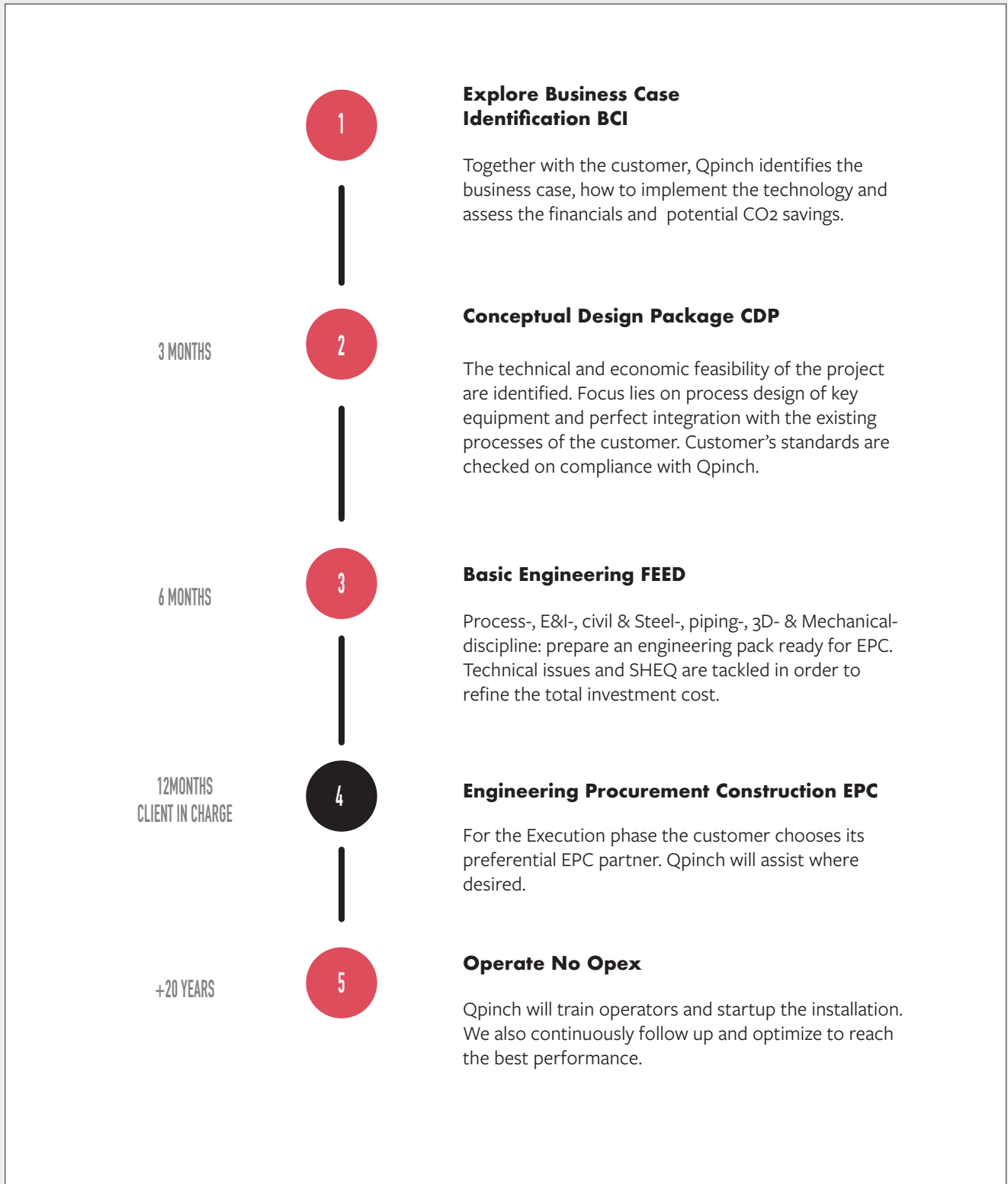


# Technology window

Recovering residual heat from 75 °C / 167 °F and up



# Roadmap to success







# Open-innovation collaboration with Borealis



Borealis open-innovation collaboration with Qpinch on a full-scale commercial unit is an important step forward in the Borealis journey to reduce CO2 emissions and make its operations more energy efficient and sustainable. The heat recovery unit will be located at an existing Borealis low-density polyethylene (LDPE) plant in Antwerp/Zwijndrecht, in Europe's largest petrochemical cluster. With operations scheduled to begin in the second half of 2019, the unit will be the largest set-up to date, and will be the first ever application of this new technology at commercial scale in a polyolefin plant.

Read the press release online: [www.qpinch.com/news](http://www.qpinch.com/news)

If you have megawatts of industrial waste heat, contact us through our online contact form or give us a call.

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